



2010 FACT SHEET

IMS is a surgical instrument management and consulting company with facilities in Alabama, Florida, and Arizona, and nationwide sales and clinical teams serving more than 2,500 healthcare facilities. Founded as an alternative to instrument repair by the manufacturer, IMS offered faster turn times, more competitive pricing, and a commitment to help customers avoid expensive replacement instruments through effective maintenance and proper handling.

Today, IMS provides customers instrument and device inventory management; real-time online data and tools to track instruments, tissue, and implants; technical repair excellence to restore each instrument to its original performance standards; and on-location clinical personnel to manage sterile processing and interface with the OR. While our services and solutions have become more sophisticated as we've grown, our mission has always been to ensure our customers' instruments are ready.

FAST FACTS

- Privately held
- Employees: More than 600 nationwide
- Annual revenue: \$80 million
- Corporate headquarters: Birmingham, AL
- Repair Labs: Birmingham, AL, Ft. Lauderdale, FL, Phoenix, AZ
- Divisions & Subsidiaries: S3™, Vikon™, Wedge Manufacturing, Inc.®
- Quality assured to ISO 9001:2008

SERVICES

- Management and repair of surgical instruments and devices
- Real-time, online management data and tools
- OR/Central Sterile Department consulting and implementation
- On-location repairs
- Tissue and implant tracking software
- Certified pre-owned instruments and devices
- Specialty surgical instrument sales

OUR PHILOSOPHY: THE IMS PRIME DIRECTIVE

"Act as if your loved one is on the table®" is the foundation that guides our daily decisions and company direction. It means doing whatever is required to make certain healthcare providers have the instruments they need when they step into the surgical theater or begin a procedure. Safe patient outcomes are foremost in the minds of all IMS employees, and we recognize and respect the responsibility inherent in the work we do. Because it's more than an instrument in a surgeon's hand. It's a life.

OUR MISSION To ensure instruments are ready.

OUR VALUES

Integrity - We do business ethically, honestly, and with honor, knowing someone's loved one is on the table

Excellence - We are committed to the highest standards; we are never satisfied with "good enough"

Initiative - We do. We value results, the entrepreneurial spirit, and individual initiative

Collaboration - We work together, with each other and healthcare professionals, sharing knowledge and ideas to solve problems and achieve common objectives

Loyalty - We are always there for the loved one, the customer, and each other; we respect each individual and take responsibility for our actions

OUR COMMITMENT TO HELPING OTHERS

IMS supports organizations and programs that serve communities and individuals globally, nationally, and locally. In 2004 IMS CEO Gene Robinson founded Instruments of Mercy® (IOM), a non-profit that provides instrument repair and refurbishment for medical mission trips. In 2009, IOM partnered with the global charity Mercy Ships®, which provides medical care desperately needed in the world's most impoverished communities. IMS supports IOM and Mercy Ships by repairing, refurbishing, and donating instruments used on the hospital ship *Africa Mercy* and by establishing an onboard instrument repair lab staffed periodically by IMS technicians.

In the metro Birmingham area, IMS aids the underserved through the United Way of Central Alabama, the University of Alabama at Birmingham's Comprehensive Cancer Center, employee projects with Habitat for Humanity and the Salvation Army, and student sponsorships at the Cristo Rey School. We applaud and encourage our employees who share their talent and time to benefit our community.

For more information about IMS, please visit www.imsready.com.